

UNIVERSITY OF PITTSBURGH AND THERMO FISHER SCIENTIFIC ENHANCING OUR AGREEMENT

Two Evolving Institutions Advancing Science

The University named Fisher Scientific as their Preferred Provider for the Scientific Commodity on January 1, 2010. Results of a scientific supplies customer satisfaction survey to the University of Pittsburgh's scientific community show respondents' high approval rating (4.5 of 5) on product availability, customer service, and overall satisfaction. Additionally, Thermo Fisher Scientific introduced their Unity Lab Services business into the relationship bringing unparalleled support to the University's on-campus scientific stockroom program. With their expertise and technology, the University transformed that program bringing enhanced convenience and efficiencies to the Pitt Research Community.

Proven track record of world class service levels and contractual benefits

- Processes over 80,000 lines on 40,000 orders annually with of 99.4% order accuracy rate
- Competitive pricing, free freight, dedicated support staff and value-added programs

Contractual Enhancements

On January 1, 2016, Thermo Fisher Scientific added another layer to our agreement bringing in the Applied Biosystems and Invitrogen portfolios. The new agreement provides the University access to the **entire** Thermo Fisher Scientific organization.

- Scientific Collaborations bringing our researchers together with theirs for information sharing, joint projects, and other partnership opportunities through the University's Office of Economic Partnerships. As the University aspires to be an Innovation Hub, Thermo Fisher Scientific is uniquely positioned to help achieve that goal.
- Thermo Fisher Scientific has 60 field employees assigned to service the University of Pittsburgh. No other institution that the University partners with brings that level of service and support to our researchers. The key contacts below can always get you to the right Thermo Fisher resource.
- New contractual discounts and free freight on Applied Biosystems and Invitrogen products.
- Streamlined approval process for Thermo Fisher Scientific Supply Center Solutions that bring the most critical Applied Biosystems and Invitrogen products right to your lab.

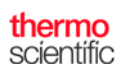
Five Premier Brands

- Access the entire Fisher Scientific portfolio via Panther Express for www.fishersci.com



The industry leading scientific distribution channel offering choice and convenience with dedicated onsite sales and customer service support.

- Access the Thermo Scientific, Applied Biosystems and Invitrogen portfolios via Panther Express for www.thermofisher.com



A broad range of high-end analytical instruments, chemistry and consumable supplies, laboratory equipment, software and services that enable integrated laboratory workflow solutions. Thermo Fisher Scientific also markets a range of specialty products featuring well-known industry names sold through Fisher Scientific.



Offers life sciences customers a broad range of superior-performing products to help them drive innovation in research, clinical and applied markets. Our portfolio includes some of the most cited products and technologies in qPCR, capillary electrophoresis (CE) sequencing, next generation sequencing (NGS), molecular diagnostics, forensics, cell culture and analysis, and agriculture research.



- View all services offered by Unity Lab Services at www.unitylabservices.com



A single source for integrated laboratory service, support and supply management provided across all laboratory instruments, equipment, and supplies - regardless of manufacturer or vendor.

Thermo Fisher Scientific Key Contacts

Jan Brophy	Fisher Scientific Sales Representative	412-275-9739	janice.brophy@thermofisher.com
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The world leader in serving science