

Huron & The University of Pittsburgh

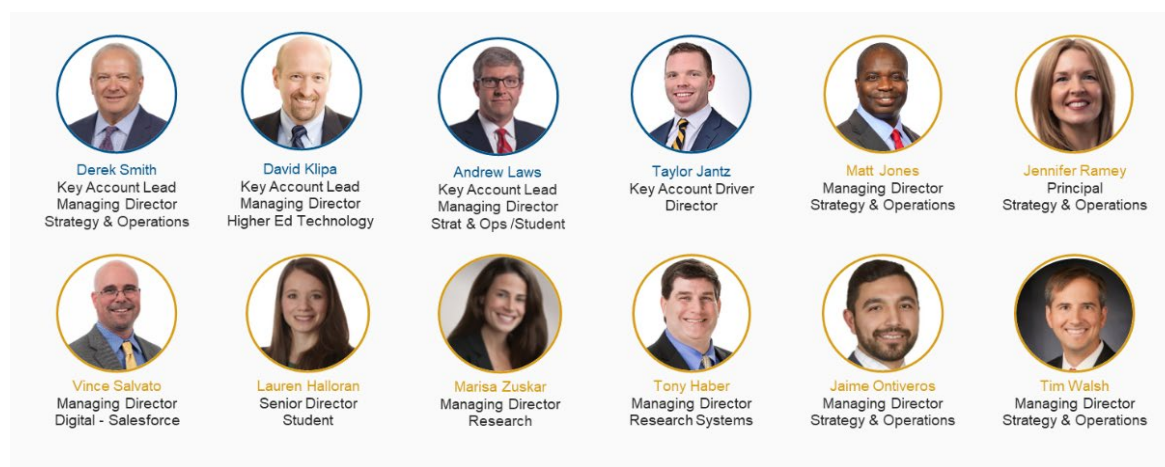
Huron is honored to continue to serve as the University of Pittsburgh's University-wide contracted supplier providing management advisory and consulting services. Since establishing our services agreement in May 2020, Huron has conducted multiple projects supporting Pitt's financial operations, supply chain, research administration, and technology. These opportunities add to the experience previously gained through our 55+ engagements with the University since 2009, allowing Huron to continue to build our depth of institutional knowledge. This along with our broad higher education industry knowledge, uniquely positions Huron to provide Pitt with management advisory and consulting services that are based in best practice and add value to the organization.

Dedicated to higher education, Huron partners with institutions to develop comprehensive strategy, operations and technology solutions to improve performance across the enterprise. Working with public and private institutions of all sizes along with academic medical centers and hospitals, in virtually every core business function, we help institutions succeed and thrive amid an era of rapid change. Our professional teams help these enterprises overcome challenges with a broad range of client services, including strategic planning, financial forecasting, modeling academic program revenues and costs, developing enrollment and revenue strategies, strengthening research administration functions, designing financial and space allocation approaches, devising new approaches to budgeting, and modernizing and optimizing administrative systems among other areas where institutions face challenges brought on by heightened market pressures.

As we move forward together, Huron will:

- **Make its experts available to discuss your needs.** Huron's subject matter leaders will meet with you to discuss immediate issues, provide advice in connection with small challenges, or collaborate on assessing need and/or scope of consulting assistance.
- **Provide easy access to dedicated service delivery leadership and subject matter experts.** Huron's expertise spans nearly all aspects of higher education operations. The primary contact at Huron will connect you with the relevant Huron expert.
- **Share industry best-practices and methodology.** Huron's extensive library of benchmarking, methodologies, lessons learned, and best practices will be available to leverage at Pitt.
- **Commit to rapid response to Pitt's needs.** Huron will provide timely response to inquiries and will expedite the contracting process.

OUR HURON/PITT TEAM



Huron has established a dedicated team of leaders from across our Higher Education and Technology practices to ensure the best leverage of gained institutional knowledge and experience, bringing consistent and efficient results to the University. Each leader holds a unique level of specialty experience and is tasked with ensuring the continuity of our services to Pitt in their subject matter area. In addition, our overall relationship leaders work to manage the alignment of services across Huron's practice areas and work with University procurement leadership to ensure quality.

Huron in Higher Education - Services

In an industry that necessitates change, we challenge the status quo, enabling our clients to evolve by identifying and realizing unique opportunities across all functions. Leveraging our more than 25 years of experience, highly collaborative mindset and outcome-focused approach, we help clients align and optimize resources to advance their institution today and better prepare for the future. Together, we design and implement solutions that span strategy, operations, the student experience, technology, and research.



Business Advisory – Huron provides strategic, operational and financial solutions to institutions across the full enterprise of higher education and academic medical centers. We assist universities in establishing a vision to own the future; assess, design and implement organizational and operational change; help institutions align their financial plan to their strategic plan; and, establish mechanisms for measuring progress. Example business advisory services include:

- Strategic Planning
- Academic Portfolio Management
- Budgeting and Financial Planning
- Compensation and Benefits Planning
- Operational Unit Support and Assessment
- Performance Improvement
- Service Delivery and Organizational Design
- Spend Management
- Transaction Advisory



Student Experience – Huron’s unique student-centered approach helps clients migrate from siloed, functionally centered models to one that focuses on the student at the center and aligns institutional strategy, mission, and resources to support student success.

Services include:

- Brand and Competitive Positioning
- Recruitment
- Selection and Differentiation
- Enrollment Management and Onboarding
- Academic Experience
- Campus Life and Career Services
- Alumni Engagement



Research – Huron’s research team helps institutions manage the business of research, driving efficiency and productivity. Flexible, scalable and configurable, our services and software solutions streamline workflow and support compliance. Services include:

- Compliance and Risk Management
- Operations Performance Improvement
- Research Software Solutions
- Interim Staffing and Management
- Strategy and Financial Planning
- Outsourcing Services



Technology and Enterprise Solutions – Huron, working closely with its client IT organizations to understand institutional requirements, focuses on enabling transformation through the implementation or optimization of technology solutions. Huron’s technology approach strives to align business process with system functionality, streamline operations, and provide stakeholders the information necessary to manage and evolve operations

Services include:

- Cloud Solutions Planning and Implementation
- Business Intelligence Solution Implementation
- Budget and Planning Technologies Implementation
- Change Management Methodology and Implementation
- Business Process Alignment and Optimization
- Data Preparation, Integration and Analytics

Huron’s team of higher education experts delivers comprehensive management advisory and consulting services and solutions to universities. As the industry leader, we are the largest practice serving the higher education industry, and our team is the foundation that drives client success, bringing unmatched experience, passion, and commitment to every engagement. Our diverse backgrounds and perspectives enable us to design and implement comprehensive, customized solutions that measurably improve our clients’ abilities to support and advance their core missions—education, research, and service to the community.



500+

Huron has worked with more than 500 institutions, including all top 100 research universities.



7,000+

Huron has conducted over 7,000 successful engagements.



25+

Huron's dedicated professionals who have provided solutions in the industry for more than 25 years.

We are proud to serve this important industry because we believe in the transformative power of higher education—and together with our clients, we can make an even greater impact.

Huron's industry specialization allows our team to bring an unmatched range of skills and services to each engagement. We continuously invest in the depth of our expertise and are committed to leveraging our knowledge and best practices to meet our clients' changing needs. Our team participates as members and subject matter experts in industry organizations, actively engages as leaders at national conferences, and contributes to industry-focused committees, staying up to date on current issues and trends. Please visit Huron's webpage for additional information about Huron, example client case studies, and thought leadership pieces: <https://www.huronconsultinggroup.com/industry/higher-education>.