The checklist below will guide you through the Services Agreement process using Federal grant funds. Click here for the checklist for all other funding methods. Contact Purchase, Pay & Travel Customer Service online or at 412-624-3578 if you have questions.

1. Determine which office to approach and whether you need to complete a Services Agreement:
- Review the Office of Sponsored Programs vs. Purchasing Services chart. If the requested services reflect a supplier relationship, then proceed with the Services Agreement process as explained below. If the requested services reflect a subrecipient relationship, contact the Office of Sponsored Programs at 412-624-7400 or the Grant/Contract Officer assigned to your department.
- Determine whether the Provider is an independent contractor or an employee. Do this by reviewing the worker classification instructions found here, and then by completing the 20-Factor Test if applicable.
- If the Provider is determined to be an employee - stop here - do not proceed with the Services Agreement process or forward the Services Agreement to the Purchasing Services department. In most cases,* you must hire the individual through Human Resources.
- Contact your procurement specialist for assistance contracting with Pitt students.
- If you did not need to take the 20-Factor Test, or if the 20-Factor Test results indicate that the Service Provider is an independent contractor, then proceed with the Services Agreement process as described below.

For Services Agreements $10,000 or under
If the services involve the following, contact your assigned procurement specialist before proceeding:
- The use of any data defined on the Vendor Security Risk Assessment;
- A Provider accepting credit card data;
- A provider’s request to publicize any University details or information beyond simply including the University’s name on a list of customers;
- Provider having direct contact with minors, performing services in University dormitories or children’s buildings.

If the services do not include any of the above items:
- Complete the Services Agreement (Short-Form Domestic) and print;
- Complete the Schedule A - Scope of Services if the services you are purchasing require detailed explanation;
- Have the Services Agreement (Short-Form Domestic) signed by an authorized manager either on paper or through DocuSign;
- Process through DocuSign or send a scanned version of the Services Agreement (Short-Form Domestic) by fax or email to the Provider with instructions “Provider is to sign the Services Agreement”;
- Submit the Services Agreement (Short-Form Domestic), all supporting documentation, and (if necessary) a Supplier Verification form with W-9 or W-8 as appropriate, through the Services Agreement Specialty Form in the PantherExpress System.

For All Services Agreements over $10,000
Submit the following through the Services Agreement Specialty Form in the PantherExpress System (prior approval from Pitt IT, eBusiness Resource Group, and/or University Communications):
- Note in Comments in the PantherExpress System if there is:
  - exchange of confidential or proprietary information;
  - Personally Identifiable Information;
  - a Provider accepting credit card data; and/or
  - a Provider’s request to publicize any University details or info beyond simply including the University’s name on a list of customers.
  - a Provider having direct contact with minors or performing services in University dormitories or children's buildings.
- Results of the 20-Factor Test, if applicable;
- Completed Contract Entry Form and Schedule A - Scope of Services;
- Provider's quote or proposal;
- Certificate of Insurance evidencing University requirements;
- Evidence of competitive bidding or a Directed or Sole Source Justification Form with an approval signature provided by a dean, department director, or department chair; and
- If necessary, a Supplier Verification form and W-9 or W-8 as appropriate.

2. Compile the appropriate documentation, complete, and confirm that the Provider is available in the PantherExpress System:
- Save the 20-Factor Test determination page, if applicable.
- Obtain an IRS W-9, W-8, or applicable IRS document from the Provider.
- Obtain a Certificate of Insurance that lists the University of Pittsburgh as the Certificate Holder and an additional insured.
- Confirm that the Provider is available in the PantherExpress System. If not, complete a Supplier Verification form and W-9 or W-8 as appropriate.
- Retain a copy of all above documents as specified in the Record Retention Policy.

3. Submit the Service Provider’s Invoice (after satisfactory services are provided):
- Final Step: After satisfactory services are provided, and submit the Provider’s invoice through the “create invoice” process in the PantherExpress System against the purchase order number that was created through the Services Agreement Specialty Form in the PantherExpress System.

For Services Agreements between $10,000.01 and $50,000
- Submit all of the items specified in the “Over $10,000” list.
- Use the Request for Quotation template to submit competitive bids results.

For Services Agreements between $50,000.01 and $250,000
- Contact your Procurement Specialist to prepare a Request for Proposal (RFP).
- Submit all of the items specified in the “Over $10,000” list.

For Services Agreements over $250,000
- Obtain independent estimates before issuing an RFP.
- Contact your Procurement Specialist for help preparing a RFP.
- Publish RFP on the Purchase, Pay & Travel website.
- Identify all evaluation criteria and their relative importance.
- Solicit from an “adequate” number of qualified sources.
- Have a written method for conducting technical evaluations of the proposals and selecting recipients.
- Award the contract through price analysis to a responsible firm whose proposal is most advantageous.
- Submit all of the items specified in the “Over $10,000” list.

For Non-Competitive Proposals
- Submit a completed directed or sole source justification form. Obtain a signature of approval from a dean, department director, or department chair.
- Sole source purchases over $10,000 are allowable under the following circumstances:
  - Available from only a single source
  - Expressly authorized written permission from the awarding agency
  - Public Exigency
  - Competition is deemed inadequate after RFP
- Only University-wide contracted suppliers marked as “yes” under Uniform Guidance on the table meet the Uniform Guidance competitive bidding requirements for bids over $10,000
- For purchases over $250,000, sole source justification must be accompanied by a cost-analysis.
- You may “piggyback” off an existing public contract that was competitively bid for sole source purchases over $10,000.

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