Quarterly Independent Third-party Audit of Travel Program Prices

April 2025-June 2025



Methodology of Price Audit

- The audit is conducted by an independent third-party, comparing prices available through Pitt's Travel Program to outside booking tools by analyzing airfare/car rental searches using:
  - Concur online booking tool that works in conjunction with Anthony Travel, Pitt's contracted Travel Management Company
  - Direct booking through provider (i.e., airline or rental agency)
  - One consolidator site (Expedia, Orbitz, etc.)
- Audit searches utilized top destinations for Pitt travel:
  - 10 city pairs for flights (7 domestic, 3 international)
  - 10 domestic cities for car rental (except December 2022)

Methodology Price Audit

- Controls for the audit sample, included:
  - The number of trip days were aligned for each city pair search. On average, trips were booked approximately 21 days in advance. In some cases, there were airline-specific contract benefits included for booking 7 days or less in advance
  - Timeframe of search is aligned across airfares and car search is aligned with flight selected
  - Each fare search is conducted simultaneously across sites to ensure the date/time of the actual search is consistent.
  - Airfare class is "Economy" for domestic / “Business Class” for international and verified as aligned (same for comparable flight)
  - Car rental class utilized is Mid-Size / Intermediate

Price Match Audit

Average savings when booking through Pitt Travel Program:

Contracted Vendors	FY 2024[1] 3rd Quarter Average Savings	FY 2024 4th Quarter Average Savings	FY2025 1st Quarter Average Savings	FY2025 2nd Quarter Average Savings	FY2025[2] 3rd Quarter Average Savings	FY2025 4th Quarter Average Savings
DELTA **	3.28%	3.28%	2.62%	2.40%	2.13%	2.72%
UNITED **	3.58%	3.58%	2.49%	2.91%	3.71%	2.71%
Southwest	2.25%	2.25%	1.11%	2.03%	2.07%	0.94%
American Airlines **	1.65%	NA	NA	NA	7.21%	5.23%
enterprise	25.93%	33.49%	32.14%	21.42%	29.92%	32.79%

[1]February 2024 is the first month AA was removed from the search = MIA flights transferred to DL; DFW changed to DAL and transferred to WN
[2]February 2025 is the first month AA agreement was reinstated and applied to search

**30% of airfares are international

University of Pittsburgh

Additional Negotiated Benefits

Pitt's negotiated agreements with the following preferred air carriers also provide various additional benefits to travelers:

Benefit	Delta	United	American	Southwest
Duty of care	✓	✓	✓	✓
Corporate Discount	✓	✓	✓	✓
Seating / Boarding Upgrade	✓	✓	✓	
Free Ticket Change (additional fare may apply)	✓	✓	✓	✓
Status Match	✓	✓		✓
Special Route Promos		✓		
Precheck/Clear Discounts		✓		
Joint Venture/Alliance Discounts (INTL ONLY)	✓	✓		
Free Wi-Fi (requires a frequent flyer number)	✓			