# Quarterly Independent Third-party Audit of Travel Program Prices

January 2025 – March 2025



# Methodology of Price Audit

- The audit is conducted by an independent third-party, comparing prices available through Pitt's Travel Program to outside booking tools by analyzing airfare/car rental searches using:
  - Concur online booking tool that works in conjunction with Anthony Travel, Pitt's contracted Travel Management Company
  - Direct booking through provider (i.e., airline or rental agency)
  - One consolidator site (Expedia, Orbitz, etc.)
- Audit searches utilized top destinations for Pitt travel:
  - 10 city pairs for flights (7 domestic, 3 international)
  - 10 domestic cities for car rental (except December 2022)

# Methodology Price Audit

- Controls for the audit sample, included:
  - The number of trip days were aligned for each city pair search. On average, trips were booked approximately 21 days in advance. In some cases, there were airline-specific contract benefits included for booking 7 days or less in advance
  - Timeframe of search is aligned across airfares and car search is aligned with flight selected
  - Each fare search is conducted simultaneously across sites to ensure the date/time of the actual search is consistent.
  - Airfare class is "Economy" for domestic / “Business Class” for international and verified as aligned (same for comparable flight)
  - Car rental class utilized is Mid-Size / Intermediate

# Price Match Audit

## Average savings when booking through Pitt Travel Program:

| Contracted Vendors | FY 2024 2nd Quarter Average Savings | FY 2024[1] 3rd Quarter Average Savings | FY 2024 4th Quarter Average Savings | FY2025 1st Quarter Average Savings | FY2025 2nd Quarter Average Savings | FY2025[2] 3rd Quarter Average Savings |
|---|---|---|---|---|---|---|
| DELTA ** | 2.39% | 3.28% | 3.28% | 2.62% | 2.40% | 2.13% |
| UNITED ** | 0.84% | 3.58% | 3.58% | 2.49% | 2.91% | 3.71% |
| Southwest | 1.71% | 2.25% | 2.25% | 1.11% | 2.03% | 2.07% |
| American Airlines ** | 0.38% | 1.65% | NA | NA | NA | 7.21% |
| enterprise | 20.36% | 25.93% | 33.49% | 32.14% | 21.42% | 29.92% |

[1]February 2024 is the first month AA was removed from the search = MIA flights transferred to DL; DFW changed to DAL and transferred to WN
[2]February 2025 is the first month AA agreement was reinstated and applied to search

**30% of airfares are international

University of Pittsburgh

# Additional Negotiated Benefits

Pitt's negotiated agreements with the following preferred air carriers also provide various additional benefits to travelers:

| Benefit | Delta | United | American | Southwest |
|---|---|---|---|---|
| Duty of care | ✓ | ✓ | ✓ | ✓ |
| Corporate Discount | ✓ | ✓ | ✓ | ✓ |
| Seating / Boarding Upgrade | ✓ | ✓ | ✓ | |
| Free Ticket Change (additional fare may apply) | ✓ | ✓ | ✓ | ✓ |
| Status Match | ✓ | ✓ | | ✓ |
| Special Route Promos | | ✓ | | |
| Precheck/Clear Discounts | | ✓ | | |
| Joint Venture/Alliance Discounts (INTL ONLY) | ✓ | ✓ | | |
| Free Wi-Fi (requires a frequent flyer number) | ✓ | | | |