

July 2023 – September 2023

Methodology of Price audit

- The audit will be conducted by an independent third-party, to analyze prices available through Pitt's Travel Program by comparing airfare/car rental searches using:
 - Concur online booking tool that works in conjunction with Anthony Travel, Pitt's contracted Travel Management Company
 - Direct booking through provider (i.e., airline or rental agency)
 - One consolidator site (Expedia, Orbitz, etc.)
- Audit searches utilized top destinations for Pitt travel:
 - 10 city pairs for flights (7 domestic, 3 international)
 - 10 domestic cities for car rental (except December 2022)



Methodology Price audit

- Controls for the audit sample, included:
 - The number of trip days were aligned for each city pair search. On average, trips were booked approximately 21 days in advance. In some cases, there were airline-specific contract benefits included for booking 7 days or less in advance
 - Timeframe of search is aligned across airfares and car search is aligned with flight selected
 - Each fare search is conducted simultaneously across sites to ensure the date/time of the actual search is consistent.
 - Airfare class is "Economy" for domestic / "Business Class" for international and verified as aligned (same for comparable flight)
 - Car rental class utilized is Mid-Size / Intermediate



Price Match Audit

Contracted Vendors	FY 2023 2 nd Quarter Average Savings*	FY 2023 3 rd Quarter Average Savings	FY 2023 4 th Quarter Average Savings	FY 2024 1 st Quarter Average Savings
▲ DELTA **	2.66%	2.69%	2.74%	5.86%
UNITED **	3.34%	2.73%	1.28%	2.42%
American Airlines **	1.47%	1.41%	-1.40%	1.95%
Southwest	.90%	2.49%	1.57%	1.73%
enterprise	39.04%	36.42%	36.62%	29.46%

^{*}December 2022 only

^{**30%} of airfares are international



Additional Negotiated Benefits

Pitt's negotiated agreements with the following preferred air carriers also provide various additional benefits to travelers:

Benefit	Delta	United	American	Southwest
Duty of care	✓	✓	✓	✓
Corporate Discount	✓	✓	✓	✓
Leisure Discount on Vendor Sites (if TripLink is connected)			✓	
Seating / Boarding Upgrade	✓	✓	✓	✓
Free Same Day Standby			✓	
Free Ticket Change (additional fare may apply)	✓	✓	✓	✓
Status Match	✓	✓	✓	✓
Special Route Promos		✓		
Precheck/Clear Discounts		✓		
Re-accommodation priority (for disrupted travel)			✓	
Joint Venture/Alliance Discounts (INTL ONLY)	✓	✓	✓	
Free Wi-Fi (requires a frequent flyer number)	✓			

