Quarterly Independent Third-party Audit of Travel Program Prices

July 2024 – September 2024



Methodology of Price Audit

- The audit is conducted by an independent third-party, to analyze prices available through Pitt's Travel Program by comparing airfare/car rental searches using:
  - Concur online booking tool that works in conjunction with Anthony Travel, Pitt's contracted Travel Management Company
  - Direct booking through provider (i.e., airline or rental agency)
  - One consolidator site (Expedia, Orbitz, etc.)
- Audit searches utilized top destinations for Pitt travel:
  - 10 city pairs for flights (7 domestic, 3 international)
  - 10 domestic cities for car rental (except December 2022)

Methodology of Price Audit

- Controls for the audit sample, included:
  - The number of trip days were aligned for each city pair search. On average, trips were booked approximately 21 days in advance. In some cases, there were airline-specific contract benefits included for booking 7 days or less in advance
  - Timeframe of search is aligned across airfares and car search is aligned with flight selected
  - Each fare search is conducted simultaneously across sites to ensure the date/time of the actual search is consistent.
  - Airfare class is "Economy" for domestic / “Business Class” for international and verified as aligned (same for comparable flight)
  - Car rental class utilized is Mid-Size / Intermediate

Price Match Audit

Data below represents the savings by booking within the Pitt Travel Program by using Concur and/or Anthony Travel versus booking outside of the Program

Contracted Vendors	FY 2023 4th Quarter Average	FY 2024 1st Quarter Average	FY 2024 2nd Quarter Average	FY 2024[1] 3rd Quarter Average	FY 2024[1] 4th Quarter Average	FY 2025[1] 1st Quarter Average
DELTA **	2.74%	5.86%	2.39%	3.28%	3.28%	2.62%
UNITED **	1.28%	2.42%	0.84%	3.58%	3.58%	2.49%
Southwest	1.57%	1.73%	1.71%	2.25%	2.25%	1.11%
enterprise	36.62%	29.46%	20.36%	25.93%	33.49%	32.14%

[1]February is the first month AA was removed from the search = MIA flights transferred to DL; DFW changed to DAL and transferred to WN

**30% of airfares are international

University of Pittsburgh

Additional Negotiated Benefits

Pitt's negotiated agreements with the following preferred air carriers also provide various additional benefits to travelers:

Benefit	Delta	United	Southwest
Duty of care	✓	✓	✓
Corporate Discount	✓	✓	✓
Seating / Boarding Upgrade	✓	✓	
Free Ticket Change (additional fare may apply)	✓	✓	✓
Status Match	✓	✓	✓
Special Route Promos		✓	
Precheck/Clear Discounts		✓	
Joint Venture/Alliance Discounts (INTL ONLY)	✓	✓	
Free Wi-Fi (requires a frequent flyer number)	✓		